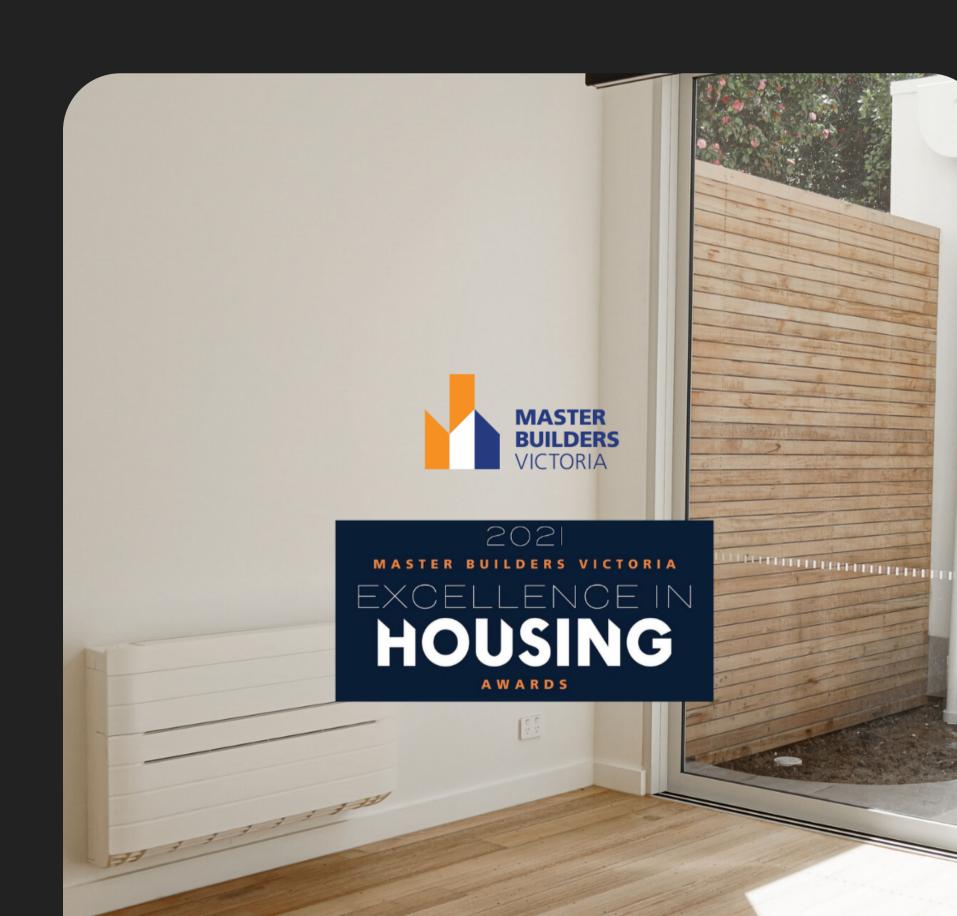
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NICK LONSDALE

BEST SUSTAINABLE HOME 2021











WHAT VALUE WILL YOU GET?

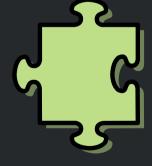
CASE STUDY OF A INNER CITY SUSTAINABLE RENO

• MY KEY LEARNINGS FROM THE JOB

• BUDGET CONSIDERATIONS



• TECHNICAL DIFFICULTIES



• UNIQUE SUSTAINABLE CHALLENGES















THE REALITY OF SUSTAINABLE HOMES

• PRICE SCALE

PROJECT COST

• BLANK CHEQUE, BUDGET, ENVIRONMENTAL VALUES

• PROJECT MANAGER/ARCHITECT TRADE CATEGORY PRICING











BUDGET CONSIDERATIONS

• FUTURE PRICING EXTRA



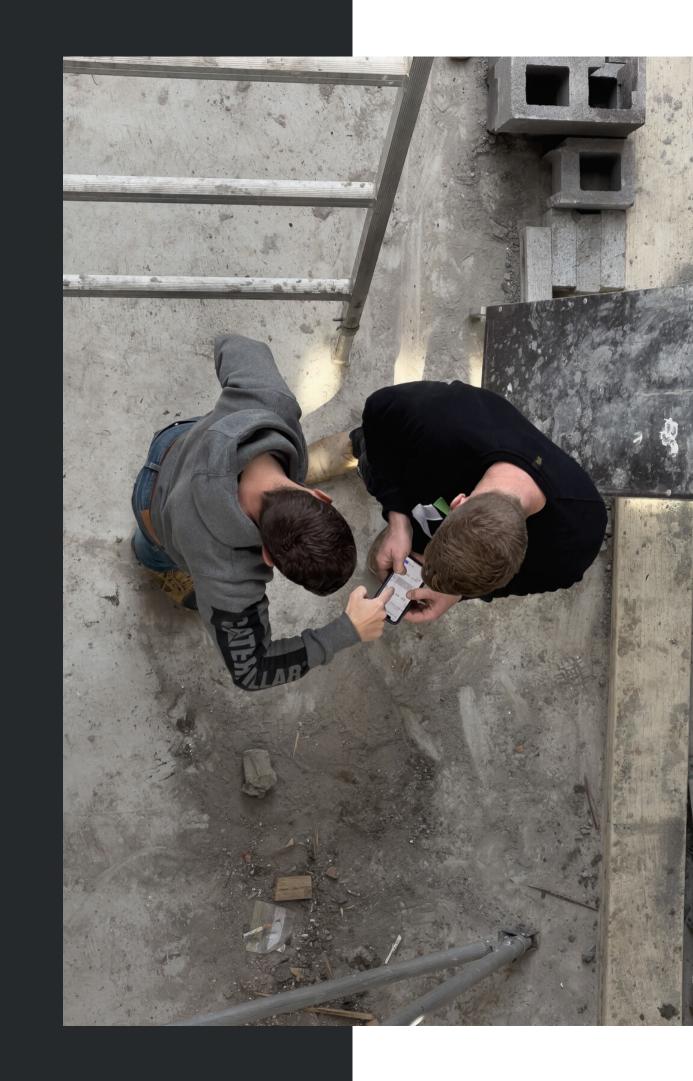
• EXTRA TIME AND INTERACTION





• KNOW YOUR JOB INSIDE OUT





BUDGET CONSIDERATIONS

• GIVE OWNERS AN APPRECIATION OF THE QUOTE



• TESLA ANALOGY - PAY MORE



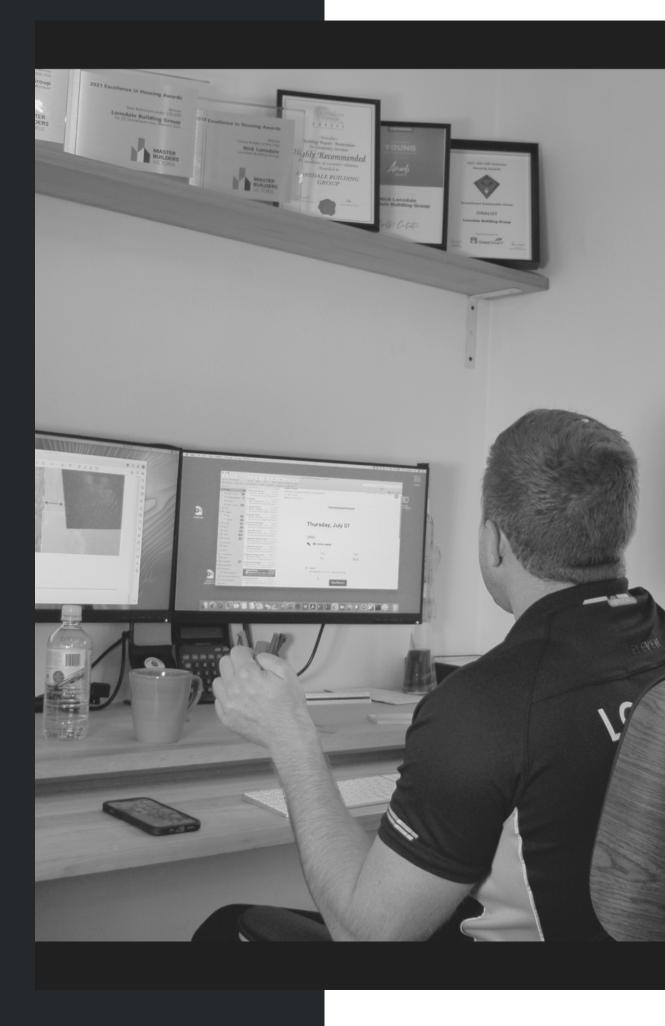


• EMPHASISE BENEFITS FOR THE OWNER







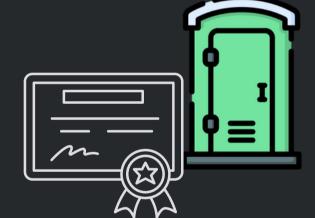




TECHNICAL DIFFICULTIES

• TIGHT ACCESS - LANEWAYS - LABOUR COSTS UP

• COUNCIL PERMITS



• STORAGE AND TIMING OF MATERIALS

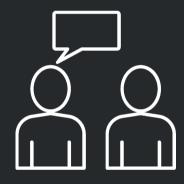


• KEY LEARNING: ALLOW FOR EXTRA TIME - USE INITIATIVE FOR STORAGE



UNIQUE CHALLENGES WITH SUSTAINABLE PROJECTS

• PASSIONATE PEOPLE WHO KNOW MORE THAN YOU! MORE INTERACTIONS!

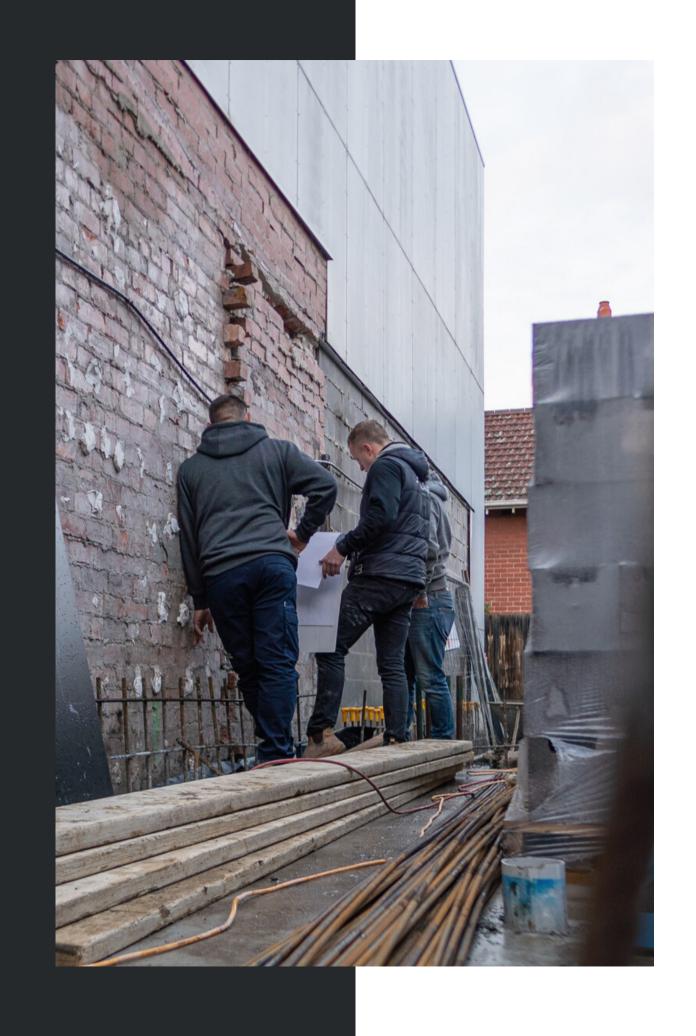


• EXTRA TIME, HOMEWORK & ABSORB INFO





• BE OPEN MINDED TO LEARN NEW SKILLS

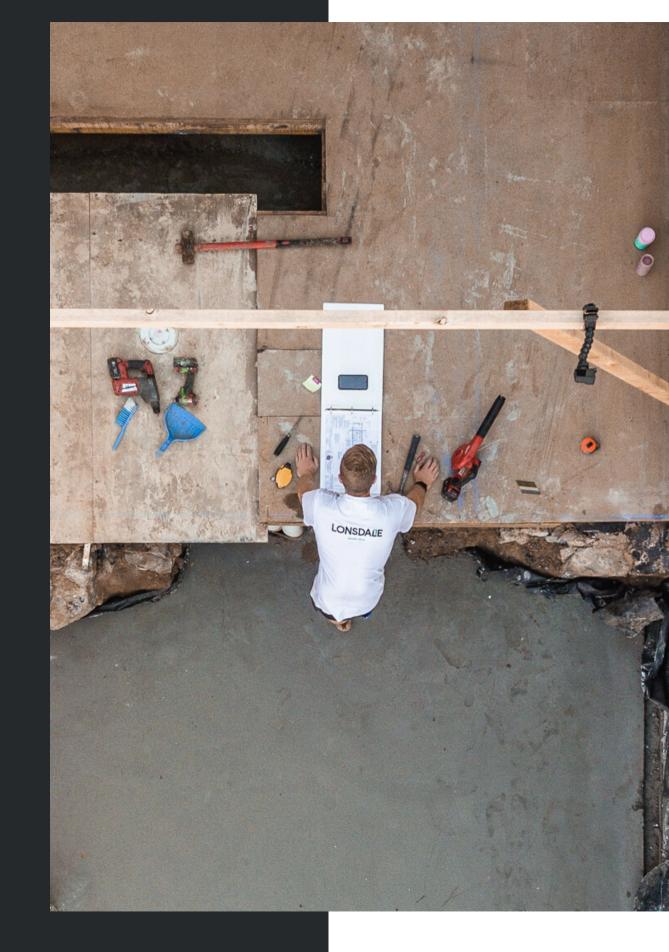


SUMMARY: 3 KEY LEARNINGS

• BUDGET - RESEARCH/KNOW YOUR QUOTE

• TECHNICAL - ALLOW FOR EXTRA TIME & STORAGE

• SUSTAINABLE - PASSIONATE PEOPLE & NEW SKILLS



There is a big opportunity here for those who overcome the difficulties and grasp it.