



# COMMUNICATION ESSENTIALS



*“IT WAS THE MOST INTERACTIVE TRAINING I HAVE COMPLETED TO DATE. I HAVE TAKEN A LOT OUT OF TODAY FROM BEING PUT IN REAL LIFE SCENARIOS AND BEING GIVEN FEEDBACK ON HOW I APPROACHED AND DEALT WITH THE SITUATION”*

CHLOE LEWIS  
PROBUILD



▶ *BE BRAVE AND HELP LEAD THE CHANGES FOR TOMORROW TODAY*





## TESTIMONIALS

“FANTASTIC, MODERN AND SOPHISTICATED TRAINING SYSTEM THAT IS SECOND TO NONE. I WOULD SUGGEST THIS TO ANYONE, GREAT TEACHERS AND EXPLAINED IN EASY TO UNDERSTAND TERMS WITH GREAT IMPROVEMENT SUGGESTIONS”

Simon McConnon – Project Manager  
VOS CONSTRUCTION

“I LEARNT A LOT ABOUT MYSELF AND HOW I CAN IMPLEMENT THESE TOOLS IN THE WORKPLACE”

Thomas Thurwood – Estimator  
FASHAM JOHNSON

## RESULTS

2.4-4.2



2.4 – 4.2 Stars in Product Review Ratings

METRICON HOMES PTY LTD



92% client satisfaction for training programs

MASTER BUILDERS OF VICTORIA



91% of participants reported that the learned skills will improve performance

MONASH UNIVERSITY

# WELCOME TO THE COMMUNICATION ESSENTIALS PROGRAM

The modern-day workforce is made up of nearly 5 generations, each with our own relational intricacies and communication preferences. Those that can adapt their styles and messages effectively and with cut-through will foster better working relationships, improve morale and efficacy for today and tomorrow.

Throughout the Communication Essentials program participants will gain invaluable experience and build the confidence to deal with typical interactions, issues, and personalities. They will learn and develop the fundamental communication and interpersonal skills required to be an effective contributing team member.

Each participant will gain an insight into their individual strengths, weaknesses and identify the critical areas of development necessary to set them on a path to a successful career.

Participants will benefit by:

- ▶ Develop new consultative and communication skills and techniques;
- ▶ Enhance their ability to build rapport, engage, influence and provide feedback;
- ▶ Learn and apply verbal and non-verbal communication skills to achieve better outcomes;
- ▶ Conduct more productive and effective meetings;
- ▶ Develop an awareness of their own communication and leadership styles; and
- ▶ Identify their individual development areas.

## DELIVERY

This course is delivered utilising our unique combination of classroom style learning, feedback workshops and allows participants to practice in a fully immersive simulated building site. Participants are given the opportunity to practice and apply newly learnt skills and knowledge when confronted with everyday challenges and personalities experienced on site.

Learning is reinforced and enhanced in our simulation sessions with a team of highly trained specialist actors. Participants are given the opportunity to negotiate, problem solve, communicate and provide advice to site personnel, management and subcontractors.

In our safe learning environment, participants will be challenged to demonstrate effective consultation and communication techniques, the ability to motivate others and become influential leaders for your organisation.

## WHO WILL BENEFIT?

Designed for anyone who wishes to develop or enhance essential communication skills required to influence others and work in a team effectively.

## COURSE DETAILS:

**DURATION:**

8 hours over 1 day

**DATE:**

17<sup>th</sup> Nov 2020    9<sup>th</sup> Apr 2021    30<sup>th</sup> Jun 2021

**COST (INC. GST):**

\$ 685 Master Builders Member & Incolink Contributor  
\$ 1,025 Master Builders member  
\$ 895 Incolink Contributor  
\$ 1,220 Non Member



## OUR CLIENTS

### CONSTRUCTION

- John Holland
- Grocon
- Hickory Group
- Australand
- Lendlease
- Probuild
- Becon Construction
- Leighton Holdings
- Thiess
- Brookfield Multiplex
- AMCA
- Acciona
- VOS
- Cockram
- WATPAC
- Boulderstone
- Schiavello
- Qanstruct

### GOVERNMENT

- Metro Trains
- WorkSafe Victoria
- Australian Government
- Whittlesea Council
- Level Crossing Removal Authority

### EDUCATION

- RMIT University
- Monash University
- Swinburne TAFE
- Chisholm
- Deakin University

### SALES & RETAIL

- Higgins Coatings
- Metricon Homes
- Bunnings Group
- Winslow Group
- Boutique Homes
- Bowens Timber and Hardware

# THE UNIQUE BUILDING LEADERSHIP SIMULATION CENTRE PROCESS

The BLSC process is unique as it combines elite training material, state of the art technology and fully immersive simulation exercises with professionally trained actors.

The BLSC process is fully supported by the latest in technology, including a 15-metre parabolic visual screen, 4K SHD audio and video recording equipment and a state of the art control room, delivering the optimum in observation and feedback conditions.



The BLSC process is fully equipped to deliver our in house training or it can be fully contextualised to meet your specific training needs.

Participants are fully immersed in high fidelity scenarios from which, at times, is hard to distinguish from reality.

No other training process can deliver the BLSC impact.